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Seattle City Light

Summer 2008
www.seattle.gov/light/

The Power Daily

The flip side of challenge? Opportunity

Go to the gas station, visit a market, and you know that these are fairly tough times. That's true for individuals, and true for industries. City Light, as well as other utilities, are seeing higher energy costs, more competition for fewer resources, plus the strain of both an aging infrastructure and many employees approaching retirement.

To prosper in an uncertain future, Seattle City Light has created a strategic plan that outlines where the utility needs to go and how it will get there — with the goal of continuing to provide customers the affordable, reliable electric service they expect.

What makes the plan work is an approach that turns challenges into opportunities.

Off to see the wizard

Without a doubt, City Light faces challenges on several fronts, including increased demand for electric service. As the utility makes plans to meet that need, the question becomes, how to do that?

Solutions will come from City Light's ability to quickly and intelligently adapt to a new world, a new way of doing business. Like Dorothy on the road to Oz, the entire industry has come to understand this isn't Kansas anymore. Utilities

Seattle City Light's Strategic Plan

In light of the many challenges and opportunities Seattle City Light faces, the utility has conducted a review of its current position, direction and resources. This effort has resulted in a detailed strategic plan that will guide the utility's efforts and expenditures in the near future. The plan has five priorities:

- To protect and enhance the environment through City Light's choices in power supply, conservation efforts, daily operations, and environmental programs;
- To strengthen and improve City Light's energy-delivery infrastructure so that it is current with changes in technology and customer demands;
- To develop power portfolio resources that efficiently meets the needs of our customers while complying with public-policy requirements.
- To ensure the utility's financial resilience, protecting customers against the volatility of City Light's hydro-dependent operations as well as exposure to power market risks;
- To build on City Light's existing strengths and become a high-performance organization that delivers superior customer service.

While it's true that pressures on City Light are mounting, it's also clear that nothing is insurmountable. **This newspaper tells that story.**



The electrical industry must adapt to a new world of energy resources and energy delivery.

that prosper will do something about that.

One way City Light will be able to move ahead is by making sure it has the resources needed in the years to come. The utility is seeking new, renewable energy sources. It's working to secure long-term contracts with Bonneville Power Administration, which currently provides 40 percent of City Light's power. In addition, City Light's efforts to renew Boundary Dam's license ends in 2011, concluding five years of intensive work to meet federal requirements and ensuring continued generation from that essential facility.

Creating a new power plant

Meeting demand necessarily involves more conservation programs for both commercial and residential customers. In fact, conservation is considered City Light's "resource of first choice" because it does double duty — saving energy while avoiding the cost of building new generation plants. Conservation plans are equal to one new power plant going online.

Another major challenge for the utility is the certainty of new climate-change regulations. Proposed federal legislation to reduce and cap carbon emissions could well be the biggest policy change facing the energy sector, affecting every aspect of the industry. And there's no question that regional regulation is at our doorstep. Washington state has joined with other western states and Canadian provinces to develop greenhouse-gas trading policies by late 2008.

You have to have the tools

Having enough resources is part of the job. Delivery is another. Improvements to the transmis-

sion and distribution infrastructure must be made. That will require investment in the utility's physical assets as well as the vision to embrace a new generation of "smart" technology. The importance of this effort can't be overstated because it will literally move the utility from the 19th century into the 21st and will transform customer service.

Estimates are that during the next ten years, a 73 percent increase in upgrades and infrastructure improvements are required. Delayed or deferred maintenance has taken its toll on aging equipment and the utility can't afford to "run to failure." Reliability and service excellence are too important.

In an increasingly expensive industry, the utility must be financially agile. City Light intends to continue policies that will contain debt and maintain healthy cash reserves. Part of that means keeping rates stable while making sure customer rates reflect the real costs of providing power. When deciding on budget requirements, the utility will take the long view rather than settling for short-term fixes.

No time to waste

Perhaps the biggest challenge of all is to make progress while having minimum impact on the environment. The utility has been very successful at that: City Light achieved net-zero greenhouse-gas emissions in 2005, the first utility in the nation to do so, and repeated the accomplishment in 2006 and 2007. Downstream from the Skagit Hydroelectric Project, fish and wildlife flourish. These and other accomplishments are commendable but we can't sit still. City Light must continue to find ways of producing electricity responsibly.

If you're not at the table, you're on the menu

In the spring of 2008, Mayor Greg Nickels and Seattle City Light Superintendent Jorge Carrasco hosted 70 representatives of City Light's key customers. It was the first of several important dialogues to become better informed on what federal and regional climate policies will mean to Seattle and City Light customers.

Addressing the gathering, Carrasco quoted Michigan Congressman John Dingell who, as a key house leader on climate change policies, has famously noted that "if you're not at the table, you're on the menu." Dingle warns that

new laws governing greenhouse-gas emissions — most likely "cap and trade" programs — will change the way everyone does business, and soon.

After years of inaction, there are now serious efforts underway to tackle greenhouse-gas emissions. Federal legislation is being considered, and by late fall, western states and Canadian provinces will likely establish new rules on climate change through the Western Climate Initiative. By 2009, the effects of these policies could be felt. (continued on page 4)

Conservation: a new power plant

Back in 1977, when disco was big and bellbottoms bigger, Seattle City Light made a visionary decision. In partnership with the Bonneville Power Administration (BPA), the utility launched a series of conservation programs that — 30 years later — has made City Light a national leader in conservation. There's an oft-quoted philosophy heard around the utility, which states that "conservation is City Light's resource of first choice to meet energy load growth."

City Light's 30 years of conservation programs and customer partnerships have saved enough electricity to power the homes of two cities the size of Seattle.

That makes a world of sense. Conservation not only saves energy, it also means that City Light does not have to carry the cost of building new generation facilities. This philosophy has paid off: City Light's conservation programs and customer partnerships have saved enough electricity to power the homes of two cities the size of Seattle.

In 2007 alone, Seattle City Light exceeded its energy savings goal of 7.25 aMW (average megawatt hours) by 104 percent, a total savings of 7.57 aMW. What does that mean? Big savings: That kept 45,000 tons of carbon dioxide emissions out of the atmosphere, equivalent to taking 10,000 automobiles off Seattle streets.

That was then, this is now

City Light has an exceptional conservation record, and it's building on that foundation. Recently, with a new director at the conservation helm, City Light's programs underwent a comprehensive analysis resulting in a new five-year plan for 2008-2012. Part of that effort makes sure all customer conservation resources are identified and captured in cost-effective methods.

This is a nimble plan, able to adapt to changing conditions and energy needs, incorporating the conservation industry's best practices. It's City Light's blueprint, which the utility uses to meet most of its load growth through conservation measures. Among the goals:

- unleash the power of conservation's potential;
- and continue City Light's 30-year commitment to energy conservation.

Off to a twisted start

City Light's Conservation Division launched its new conservation plan with specific budget, staffing and program improvements. Some of these changes are behind the scenes, but not all: Residential customers are already seeing benefits with the "Twist and Save" promotion for compact fluorescent light bulbs, a part of Climate Action Now.

Twist & Save offers deep discounts on the price of the bulbs, and kicked off in September 2007 at a Seattle Mariners baseball game with give-aways to fans of 5,000 CFLs. Through the end of 2007, a phenomenal 516,000 CFLs were purchased by City Light customers. By mid-June 2008, one million Twist & Save bulbs

had been sold since the beginning of the program, representing major energy savings.

Most bang for the buck

Beyond bulbs, City Light also offers residential customers incentives to save energy through efficient windows and lighting. A recent promotion offers customers \$30 to recycle their old inefficient refrigerators they may be using in a garage or basement. Not only that, but the fridge or freezer will be picked up and recycled in an environmentally responsible manner.

Not surprisingly, the largest conservation impact comes from improvements made in the commercial sector. Seattle City Light's Energy Smart Services reach out to those customers, offering cash incentives for conservation overhauls such as the installation of energy-efficient lighting, HVAC and other qualifying measures. Savings for 2006 and 2007 (averaged) were \$5.9 million, and 36 million kilowatt-hours (kWh). By mid-June 2008, City Light's savings came to \$2.4 million and 13.7 million kWh, with the expectation of saving about 40 million kWh by the end of the year.

Conservation no longer a luxury

In 1977, when City Light decided to rely on conservation as its resource of first choice, the demands for energy were not as intense as they are now. That demand will only continue to grow and in the face of that challenge, conservation has become an absolute necessity. With 30 years

of conservation experience, and a new plan and guidelines, City Light will continue to lead the way into a cleaner, more efficient future.

How to recycle your CFLs

Compact fluorescent light bulbs (CFLs) use one-quarter the energy of conventional bulbs and last 10 times longer. However, CFLs contain a small amount of mercury and are not allowed in garbage and landfills.

But now there are three easy ways to recycle them:

All Home Depot stores now accept your burned-out CFLs at no charge. Visit www.takeitbacknetwork.org for a list of stores that will recycle them for a small fee. City Light now accepts burned-out CFLs (no tubes) at their North and South Service Centers:

South Service Center

3613 4th Ave. S.
(4th & Spokane)
Hours: 8 a.m. to 5 p.m. Mon–Fri

North Service Center

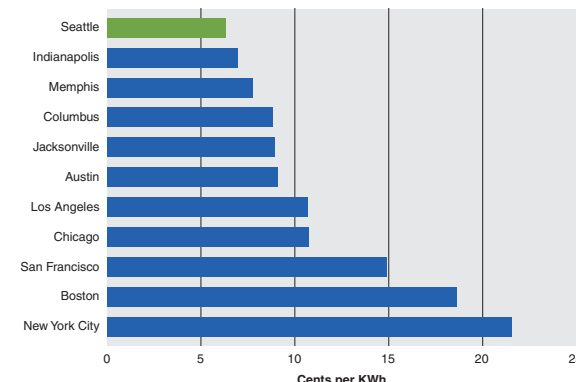
1300 N. 97th St.
(97th & Stone Way).
Hours: 8 a.m. to 5 p.m. Mon–Fri

For information on where to buy discounted CFLs, check out City Light's **Twist & Save program at www.seattle.gov/twistandsave**. For conservation information at City Light, call our Conservation Help Line at 206-684-3800 or visit www.seattle.gov/light/conserves.

What you can do to cut energy costs

City Light works in partnership with its customers to conserve energy. Here are excerpts from the utility's frequently asked questions, or FAQ, on saving electricity. Read the entire document online at http://www.seattle.gov/light/conserves/resident/cv5_faq.htm.

2007 average residential rates per kWh by city



What is the easiest thing I can do to lower my electric bill?

For an average Seattle family, the top two users of electricity are electric (home heating) and water heating. Reducing the electricity used in these two areas can make the biggest difference on your bill.

If you heat with electricity (with electric furnace, wall fans, baseboards or portable heaters), we recommend setting your thermostat to 68 degrees when you are home and 55 degrees when away or asleep. Setbacks of just one degree can save about three percent of your heating bill. For water heating, we recommend setting the tank to 120 or 130 degrees. Note: 120 degrees is the preferred setting for safety and economy but if you use an automatic dishwasher that does not have a hot water temperature booster, you will need to set your tank at 130 degrees in order to get proper cleaning.

For more detailed information, you may download a free booklet entitled "Do-It-Yourself Home Energy Audit: A Step-by-Step Guide for Identifying and Improving Your Home's Energy Efficiency."

What appliances in my home use the most electricity?

Electric furnaces and water heaters. Energy use is determined by the amount of power used (measured in watts or kilowatts) and the amount of time (hours) the appliance operates. Appliances that use lots of power are usually those that produce heat, such as electric furnaces, water heaters, stoves, ovens, irons, toasters and hair dryers. Appliances that operate for long periods of time include furnaces, water heaters, refrigerators, freezers and pool pumps and some light fixtures. Since electric furnaces and water heaters use a lot of power and operate long periods of time, these two appliances use the most electricity. For a more complete list of appliances and their average electric use, click here, or you may download a brochure entitled "Your Electric Appliances."

Does it save energy to turn down my thermostat when I am asleep or when I am not at home?

You will save energy by turning down your thermostat at any time. Turning it down to 55 degrees or off when you sleep and when you are away from home makes the most sense because you will experience little discomfort as a result. If you really want economy with comfort, install a new electronic, automatic setback thermostat for *(continued on page 4)*

If you’re not at the table

(continued from page 1)

The carbon-constrained future

Cap and trade scenarios are what experts call our carbon-constrained future. City Light must work with its largest commercial customers to understand the impact of these curbs because the majority of the utility’s conservation savings come from the commercial sector. Much has already been accomplished:

- In 2006, commercial load was reduced by 11 percent;
- Seattle City Light spends \$20 million a year on commercial conservation, more per customer than any single state in the nation;
- Since 1990, the utility avoided 5 million tons of CO₂ through conservation and saved customers \$63 billion.

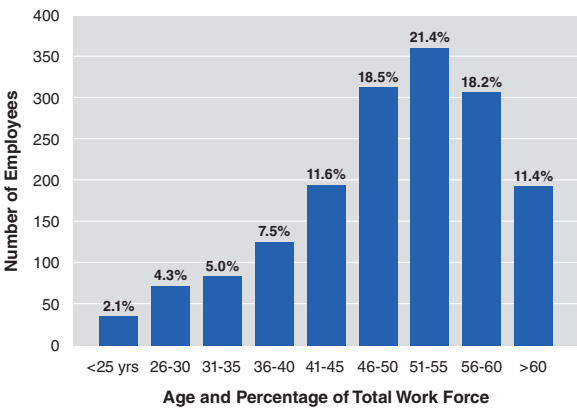
The challenges ahead are steep and getting steeper. Recently, Mayor Nickels announced that his U.S. Mayors’ Climate Protection Agreement now has more than 800 cities signed on. That represents 85 million citizens, all pledging to carbon-emission reductions below 1990 levels by 2012. Those impressive goals will be accomplished under new rules that are only now emerging but are sure to create dramatic changes in the way City Light does business.

21st century workforce

(continued from page 2)

constant vigilance. City Light will continue to recruit, train and retain, with an emphasis on promoting and training from within.

Age distribution of Seattle City Light employees
Total number of employees: 1688 in 2007



The average age of utility workers in the U.S. is 44. The average age of City Light employees is 49.

By 2010, 40 to 60 percent of today’s experienced utility works will retire.

The economy overall is experiencing a shortage of technical and skilled trades.

What you can do

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your furnace. These thermostats are available in home centers and hardware stores. They allow you to reheat your house in anticipation of your return home.

What is the difference between compact fluorescent lights (CFL) and incandescent (standard) light bulbs?

A compact fluorescent bulb lasts up to 10 times longer and uses 75% less energy than an incandescent bulb, while giving off the same amount and quality of light. It does this by using fluorescent technology in a completely new way: by folding up the tubes, improving the light quality, starting flicker-free and attaching the whole works onto a regular screw-base so that fluorescent bulbs can fit where your standard bulbs are now. Visit City Light’s

Efficient Lighting Web site for information on energy efficient lighting, including CFLs.

What is net metering?

Some customers generate a portion of their own energy, often with solar technology. Net metering refers to any customer generation-system which includes a meter that reads the “net” difference between the customer’s electricity generation and consumption. (Most utility revenue meters are already able to spin in both directions according to whether power is being consumed or generated.) The net-metering customer pays only the net amount of electricity that they consume for any billing period. Any excess electricity generated by the customer during a billing period is credited on the customer’s next bill. To participate in net metering, City Light requires

that customers install generating systems in compliance with the utility’s interconnection standards and sign an interconnection agreement in order to interconnect solar electric systems or other approved customer-owned generation.

What kind of electric heat is the most efficient?

All electric heaters except heat pumps are 100 percent efficient in converting electricity to heat. Heat pumps have an efficiency of 200 percent or more. However, different kinds of electric heaters are less effective in making the heat they produce go to where it’s wanted. Baseboard heaters are arguably the worst at distributing their heat, and floor type radiant systems are probably the best. For more information you may download a brochure entitled “Purchasing a Heat Pump.”

Does it take more energy to heat up my cold house in the morning, or keep the temperature constant all day and night?

With today’s modern heating equipment and building practices, a home in Seattle will rarely get colder than 55 degrees overnight, even in the dead of winter. Using a correctly sized heater, a room takes only about 20 minutes to heat from 55 to 68 degrees. Compare this to having the heat on all night, and the savings are substantial. If there is a room you want warm when you wake up or arrive back home, consider installing an automatic setback thermostat in that room.



City Light helps test electric cars: In late May 2008, Mayor Greg Nickels introduced Seattle to a plug-in hybrid electric car (PHEV), one of several the City will use to test performance. City Light has access to three of the cars, which, in theory, can get 100 miles per gallon.